

# Merit Solutions Partner Program



## Partnering to Extend Your Customers Microsoft Dynamics Applications with Merit Solutions

For those firms that have an opportunity where involving Merit Solutions products would give a competitive advantage, Merit offers a referral fee, and will handle all tasks associated around the involvements of Merit Solutions products.



The Merit Solutions Strategic Partner level is a perfect fit for those firms who may not have a dedicated pre-sales resource that can become trained on the functionality and benefits of Merit Solutions products.



Strategic Partner Requirements:

> Fees: \$750 first year initiation, \$500 annual renewal

Merit Solutions Premier Partners enjoy a wide array of benefits by being closely associated with one of the leading developers of Manufacturing and Quality Management add-on applications for Microsoft Dynamics. As a Premier Partner, you will receive in-depth training on the Merit Solutions Manufacturing and Quality Management suite of applications, so you can be the expert on demonstrating and implementing these applications, allowing you to enjoy a larger margin on sale.



Premier Partner Requirements:

> Fees: \$2,500 first year initiation, then \$1,000 annual renewal after first full year.

> Receive advanced training on Merit Solutions products (cost of training tuition included in initiation fee) within first year of program membership.

> Produce one Marketing Event per year targeting your existing customer base

### Merit Solutions Product List

Advanced Lot Management  
Advanced Serial Management  
Enterprise Quality Management

Enhanced Security  
Quick Planner

Validation Templates  
Sarbanes-Oxley  
SCM / MFG

### Complete Software Solutions for:

Quality Management  
Manufacturing  
Life Sciences  
Sarbanes-Oxley

### Cost Effective Development:

Development Labs in US and Eastern Europe  
Microsoft Dynamics AX  
Microsoft Dynamics GP  
Microsoft Dynamics CRM  
PerformancePoint Server  
.NET Development

### Merit Solutions, Inc.

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**For more information on Merit Solutions Partner Program, contact [bkennedy@meritsolutions.com](mailto:bkennedy@meritsolutions.com) or (630) 614-7133**

# Merit Solutions Partner Benefits



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## PRODUCT TRAINING

Merit Solutions offers professional training classes on each of our individual products. Education can be provided in a variety of manners, including online webcasts, classroom training, or on-site instruction. Our expert knowledge allows us to customize our training to meet each Partner's needs.

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## TECHNICAL SUPPORT

Merit Solutions provides all of its Partners with expert technical support on all of our individual products. Our representatives are here to make sure all Merit Solutions product implementations and integrations go smoothly.

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## PRE-SALES SUPPORT

Our Pre-Sales Support exists to help you leverage your partnership with Merit Solutions. Enjoy expert knowledge in the areas of Merit Solutions product functionality and benefits.

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## PRODUCT BROCHURES

Merit Solutions has product literature, brochures, and collateral pieces available for all Merit Solutions products. Use these brochures to hand out to customers and prospects, providing information on each application.

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## RECORDED DEMOS

Merit Solutions currently has a library of recorded product demos available for use by our Partners. These demos walk through typical usage scenarios, as well as demonstrate product capabilities.

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# Merit Solutions Partner Registration



## WHY PARTNER WITH MERIT?

Merit Solutions is a Microsoft Gold Certified Partner, an Independent Solution Vendor (ISV), and a Value-Added Reseller (VAR). We understand that your customer's satisfaction is top priority, which is why we deliver customized training and support tailored to each individual partner's needs. Our alliances with leading technology and services companies allow us to consistently deliver high-performance business and technology solutions. To this end, we draw on our technologies, collaborate for speed and quality, and augment our partnerships with our unparalleled ability to drive focused, efficient engagements and high quality software solutions.

Join the Merit Solutions Team today!

## MERIT SOLUTIONS PARTNER OPTIONS

### Merit Referral Partner

- No authorization fees
- Receive 10% margin

### Merit Strategic Partner

- Receive 20% on Products, 15% on Enhancements
- Pay fee of \$750 first year, \$500 annual renewal fee

### Merit Premier Partner

- Receive 40% on Products, 20% on Enhancements
- Pay fee of \$2,500 first year, \$1,000 annual renewal fee
- Receive advanced training on Merit Solutions products (tuition included in fee)
- One Co-Marketing Event per year towards existing customers

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