

CONVERGENCE 2008 PREVIEW

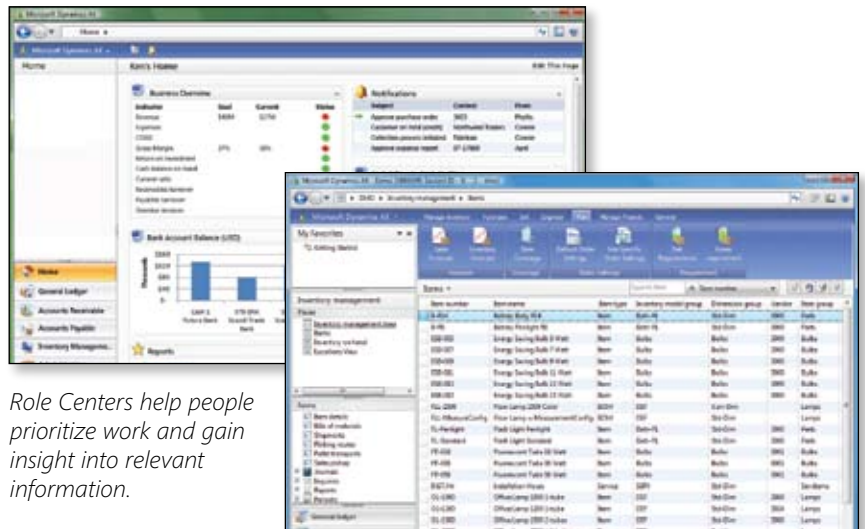
What's New in Microsoft Dynamics AX 2009

BENEFITS:

- **Help your people work faster and smarter.** Streamline access to critical information and processes through Role Centers that help your people organize and better manage individual work. A familiar, intuitive user experience helps people navigate, communicate, and complete tasks.
- **Manage growth and change. Enhance collaboration throughout the organization and the entire supply chain.** Build more profitable partnerships and respond swiftly to change by integrating processes and sharing information and documents.
- **Manage the complexities of a global organization and gain insight across multiple sites.** Centralize and standardize processes, collaborate effectively across your organization, and manage your business across geographies and locations.
- **Comply with regulations and customer initiatives.** Help reduce the risk, liability, and cost associated with corporate governance and customer initiatives, including financial, legal, and environmental initiatives.

Empower your people and enhance your organization's ability to compete in a global market by responding faster to change and managing complexity while complying with regulations and customer initiatives.

Microsoft Dynamics™ AX 2009 delivers improved tools to help your people find, use, and share information; build more profitable relationships; meet shifting demands; and capitalize on new opportunities. Your business can define flexible workflows that enhance organizational controls and help you meet a variety of compliance requirements, including financial, legal, and environmental, as well as customer initiatives.



Role Centers help people prioritize work and gain insight into relevant information.

Accessing information is easier than ever before with intuitive navigation that looks and works like familiar Microsoft programs.

Work smarter with Role Centers and powerful business intelligence

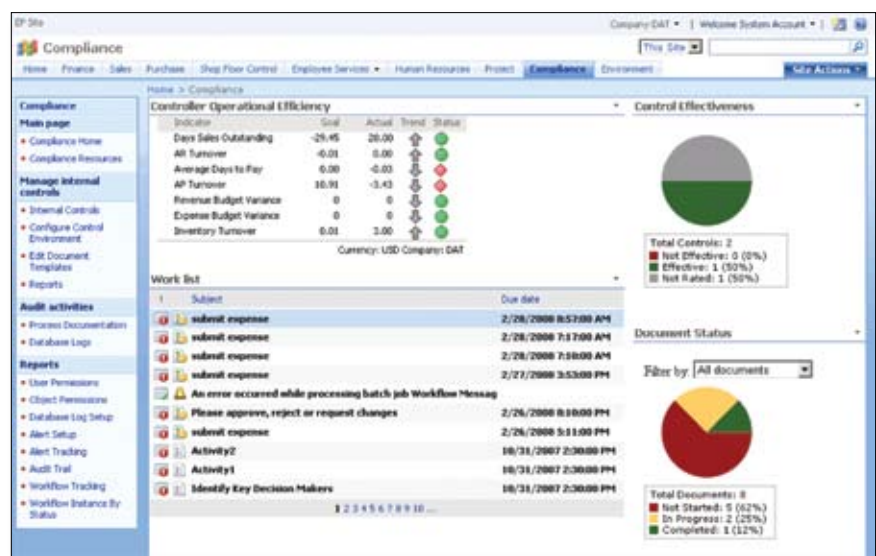
Microsoft Dynamics AX 2009 can help your people improve productivity by providing out-of-the-box, RoleTailored access to information, tasks, and business processes. Gain deeper insight into critical business data across your organization with relevant performance indicators based on predefined data cubes and flexible analytical tools, including integration with Microsoft® SQL Server® Reporting Services.

Maximize new business opportunities and accelerate growth

A flexible, service-oriented architecture (SOA), easy exchange of business documents, and Web services make it faster and easier to adapt Microsoft Dynamics AX to new business models and expanded partner relationships. A powerful workflow engine helps you respond quickly to customer demands and changing conditions by creating ad-hoc work streams.

Streamline business processes across locations and countries

Provide support for shared service centers for greater standardization across the organization and take advantage of economies of scale to reduce redundancy and operational costs. Integrated, Web-based expense management helps ensure people follow your company's best practices. In addition, new multisite capabilities enable the growing organization to plan and allocate materials and resources smoothly across facilities. Internal sales representatives can provide accurate delivery dates using available-to-promise (ATP) and capable-to-promise (CTP) functionality.



The Compliance Center provides a central repository for managing compliance activities.

Define internal controls and improve transparency

With Microsoft Dynamics AX 2009, you can create workflows to specify events based on relevant compliance scenarios, including routings, approvals, delegations, and escalations. The built-in Compliance Center helps improve transparency into corporate governance with a single repository of policies, procedures, documents, and reports.

Upgrade easily to maximize your IT investment

With Microsoft Dynamics AX 2009, Business Ready Enhancement Plan subscribers can get enhancements based on their specific plan. In addition, Microsoft Dynamics Sure Step, a suite of tools, methodologies, and services, simplifies and standardizes the upgrade process—whether you're upgrading from Microsoft Dynamics AX 3.0 or Microsoft Dynamics AX 4.0—to help you maximize your current IT investment. Contact your local Microsoft Dynamics partner for specific information about how you can benefit from the latest enhancements.

ENHANCEMENTS:*

Role Centers

- Microsoft Dynamics AX and the Enterprise Portal framework provide customizable home pages that show RoleTailored access to data, reports, alerts, and common tasks. Role Centers helps people monitor and prioritize tasks so they can take action easily.
 - Tasks are presented visually as a document stack that provides information about the workload associated with each activity.
 - Role Centers can be displayed in a Windows® client or Enterprise Portal.
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Unified communications

- Use presence information to collaborate easily with contacts.
 - Choose to communicate by sending e-mail or starting an instant message or phone conversation from within Microsoft Dynamics AX.**
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User interface

- Quickly find what you need with simple navigation based on the familiar, intuitive interface of the Microsoft Office system.
 - Use flexible tools to present data visually.
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Business intelligence (BI)

- Select predefined performance indicators based on role and analyze critical information in a dashboard view—all from within the Role Center.
 - Ease report generation with predefined RoleTailored data cubes.
 - Use predefined cubes for Microsoft Office PerformancePoint™ Server 2007 to formulate effective business strategy, monitor performance, and analyze results.
 - Spot trends and opportunities faster by generating standard, ad-hoc, and analytical reports with SQL Server Reporting Services.
 - Generate analytical and ad-hoc reports in Microsoft Office Excel® 2007 using SQL Server Analysis Server.
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Flexible workflow

- Use Windows Workflow Foundation to create business rules and custom workflows—or use predefined templates—to automate approval routings.
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Country-specific functionality

- Expand functionality to comply with country-specific regulations.
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Multisite capabilities

- Use the new Site inventory dimension across the system to support multisite scenarios.
 - Streamline multisite management with the ability to define different costs, prices, and cost category rates; set default financial dimensions for sales orders; control delivery dates in different time zones; and run master planning to view BOM items and route data by site dimension.
 - Support for multiple time zones with preferences for date and time fields set at the user level.
 - Implement multisite functionality easily using the Multisite Activation Wizard.
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Integration with the 2007 Microsoft Office system

- Combine the power of Microsoft Office Project Server and Microsoft Dynamics AX to plan and administer projects, and provide bi-directional integration for projects, activities, and tasks.
 - Share and modify data by exporting to Microsoft Office Visio® 2007 and Office Excel 2007, with the ability to use PivotTable® views.
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Compliance management

- Integrate requirements into business processes using the Compliance Center repository to collect information, documents, reports, and key risk indicators.
 - Define and enforce process and data controls with business rules and workflow engines that route events based on specific risk and compliance scenarios.
 - Document critical business processes and controls with the integrated Task Recorder.
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Quality management

- Improve management processes for quality assurance, quality control, raw materials, and lot traceability.
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ENHANCEMENTS:*

Web-based expense management	<ul style="list-style-type: none">• Create per diem rules, define approval workflows, import credit card transactions, and handle personal expenses. <p><i>Note: Microsoft Dynamics Client for Microsoft Office named user license is required.</i></p>
Purchase requisitions	<ul style="list-style-type: none">• Streamline procurement with an end-to-end process that includes requests for proposals (RFPs), vendor comparison and selection, and integrated purchase processes.
Human resources management	<ul style="list-style-type: none">• Integrate employee information between human resources and payroll systems.• Facilitate pay-for-performance with various compensation and incentive plans.
Financial management	<ul style="list-style-type: none">• Access centralized information for cash receipts, payments, and customer statements with support for shared service centers.• Use three-way matching for vendor invoices to invoice a purchase order by packing slip, save an invoice prior to posting, and enter miscellaneous charge codes that were not on the original purchase order.• Define allocation rules to distribute posted amounts to destination accounts or to dimensions at any time from automatically created journal entries.• Preauthorize credit card payments for sales orders.
Customer relationship management	<ul style="list-style-type: none">• Improved lead and opportunity management includes the ability to create, review, update, and manage information about leads. Associate responsibilities, employees, and campaign data with stored information.
Extended language support	<ul style="list-style-type: none">• Enhanced support for multiple languages, including the Arabic language and character set.• Read documents using the bi-directional user interface.
Microsoft Dynamics Client for Microsoft Office and SharePoint	<ul style="list-style-type: none">• Extend the process control and insight of your enterprise resource planning (ERP) application to all employees via the familiar the 2007 Microsoft Office system.• Facilitate collaboration by using Microsoft Office SharePoint® Server 2007 or Microsoft Windows SharePoint Services.

* Contact your local Microsoft subsidiary or Microsoft Dynamics partner for more information about Business Ready Licensing information for Microsoft Dynamics AX 2009 enhancements.

** Using instant messaging or Voice over Internet Protocol (VoIP) phone services requires additional components.

For more information about Microsoft Dynamics AX, visit www.microsoft.com/dynamics/ax/.

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